

TECHNICAL

PAGE SPEED LOAD

A fast page load speed is incredibly important for a website for a number of reasons. The first of which is an improved user experience. Users, especially mobile users, will often abandon a website if it takes longer than 6-10 seconds to load. In addition, a slow page speed means that search engines can crawl fewer pages using their allocated crawl budget, and this could negatively affect your indexation. Therefore, the search engines are less likely to allow your website to show up high in result rankings. A slow website can be attributed to many things, from large, uncompressed images to slow server response time.

TESTS:

HubSpot Website Grader

High level overview of website performance.

Cost: Free

<u>Nibbler</u>

All-encompassing website checker. This is more in-depth than the Hubspot Website Grader tool. **Cost: Limited free test**

MOBILE OPTIMIZATION

Having a website that is optimized for mobile is non negotiable with the current user base.

Even companies that believe their user base is primarily desktop often have 20-30% of

views coming from a mobile device. In addition, your search engine ranking will be severely

affected if your website is not mobile optimized.

TEST: Mobile-Friendly Test - Google Search Console | Mobile optimization test | Cost: Free

ACCESSIBILITY SCORING

Accessibility scoring assesses whether your website is optimized for users with viewing

disabilities. From color blindness to vision impairment, increasingly a website is judged on

its ability to serve all viewers.

TEST:

FreeWAVE Web Accessibility Tool

Accessibility scoring (color blindness, visually impaired, etc).

Cost: Free

READABILITY SCORING

Having a website that is specifically crafted to speak to your persona is incredibly powerful,

and how you speak to your persona will change depending on the industry. For example,

you will speak differently to a professor than you would a student.

TEST:

Readable.io

Assesses the level of reading on the website, which should align with the persona

Cost: Limited free test

FACEBOOK DRAW IN ASSESSMENT

2

This tool will scrape a URL and output a preview of what it would look like if shared on

Facebook. It lets the social team work with developers to ensure the content (image,

headline, and description) Facebook pulls in for any URL is accurate.

TEST:

Facebook Object Debugger

How facebook will draw from your website.

Cost: Free

BACKLINK ASSESSMENT

Backlinks (also known as inbound links) are links that are directed towards your website.

Backlinks are important for SEO because some search engines, especially Google, will give

more credit to websites that have a good number of quality backlinks, and consider those

websites more relevant than others in their results pages for a search query. When search

engines calculate the relevance of a site to a keyword, they consider the number of

QUALITY inbound links to that site.

TEST:

Open Site Explorer | Moz

Back link assessment.

Cost: Limited Free Test

STRUCTURED DATA SCORING

Structured data is the "extra" information that you see next to a website and meta

description (often in the sidebar of a Google search). For example, if you are searching for a

restaurant, you will see not only the restaurant's name, but also additional information such

as hours, pricing and stars to indicate positive reviews. Structured Data helps search engines

better understand what the content is specifically about.

TEST:

Structured Data Testing Tool | Google Developers

3

Assess what shows up in Google 'Knowledge Panel" (shows up on the right sidebar on a

google search).

Cost: Free

META DESCRIPTION/TITLE CHECKER

A meta description is an attribute within your meta tags that helps describe your page. This

snippet of text may appear in the search engine results under your headline, though

sometimes, the search engines will pull a snippet of text from the main body copy of the

page instead. A compelling meta description has the power to raise the click-through rate

of your organic search results. That means more of the people who see your page in the

search results will actually click through and land on your site.

TEST:

Bulk Meta Description Checker

SEO Review Tools Assesses the effectiveness/presence of Meta Descriptions.

Cost: Limited free test

BROKEN LINK CHECKER

Broken links on your website can provide a very awkward and unpleasant user experience,

and also have a negative effect on SEO. There are two kinds of links: Inbound

links/backlinking and outbound links. When you link out to other sites from your own site,

these links are called outbound links. Links to your website from an outside website are

inbound links/ backlinking. Both are incredibly important to website visitors to build trust

and value, and they also help raise your authority on search engines.

TEST:

Broken Link Checker

Assess broken links throughout website.

Cost: Free

ADWORD GRADER

4

This tool requires filling out a lead generation form AND an active AdWords account. We would only use it if pitching a new client to take over their AdWords campaign internally. It measures several key metrics like Wasted Spend, Expanded Text Ad Optimization, Quality Score, Click Through Rate, Account Activity, Impression Share, Landing Pages, and Best Practices.

TEST: Wordstream AdWords Grader | Assesses adword performance | **Cost: Email address**

DESIGN/BRANDING

While there isn't a tool that can assess the following items, we would check for each element and put together a written assessment of how their brand performs. Having the following items in place will help the overall user experience on the website, which can have a dramatic effect on the success of the website as a whole. Designing for conversion requires the alignment of many components.

COLOR

Make sure the website's color scheme matches and accentuates the company's logo and corporate color palette.

TYPOGRAPHY

Make sure the website uses the same fonts consistently.

IMAGES & VIDEOS

Images that best represent the brand, product or service, and the industry.

FAVICONS

A favicon is a 16 x 16 pixel image that is also known as a shortcut icon. Favicons help provide branding for the website and support ease of use while reviewing bookmarks for a particular website or link.

CONSISTENT WEBSITE FORMATTING

Use a consistent template format for navigation, headers, text, typography and hyperlinks.

FOCUSED LAYOUT/ORGANIZED CONTENT

One message/purpose per section.

WHITE SPACE

Make sure you provide enough white space throughout the design. White space not only helps reduce the cognitive load of visitors, it makes it much easier for users to segment and digest the information presented.

CALL TO ACTIONS

Frequently featured buttons that offer the opportunity for users to proceed down the buying funnel.